



## Sales Account Executive – Part Time

### **ABOUT MGD BRANDS INC.**

Pioneering the industry since 1936, MGD Brands is a leader and innovator in the fashion accessories industry. A family-owned company, the MGD culture is one of long-term relationships. Many of our customers have been with us for over 20 years, and some of our staff for even longer.

MGD Solutions is an all-inclusive service that helps business owners refocus their time and energy back on what is truly important - Product and Sales.

### **POSITION OBJECTIVE**

We are looking for an enthusiastic part time Sales Account Executive to represent MGD Solutions and promote our services. The Sales Account Executive should be able to increase our company's brand awareness, generate new sales opportunities, and establish long-term business relationships.

### **ESSENTIAL DUTIES AND RESPONSIBILITIES**

- Generate leads by cold calling, networking and referrals
- Build and establish new business relationships

### **REQUIRED KNOWLEDGE, SKILLS, AND ABILITIES**

- Outgoing, upbeat and engaging personality
- Excellent communication and interpersonal skills
- Strong customer service focus
- Highly-motivated, resourceful and able to work with minimal supervision
- Computer skills

### **EDUCATION AND EXPERIENCE**

- Bachelor's Degree in Marketing, Communication or equivalent work experience
- Minimum of 3 years B2B sales experience

**\*This is a part time position with flexible hours. Work location can either be in our Plainview or Manhattan locations.**

**\*Base pay plus commission**

