



## Independent Key Account Sales Representative

### **ABOUT MGD BRANDS INC.**

Pioneering the industry since 1936, MGD Brands is a leader and innovator in fashion jewelry and accessories. A family-owned company, the MGD culture is one of long-term relationships. Many of our customers have been with us for over 20 years, and some of our staff for even longer. With unique and expert design, the most innovative technology, top-of-the-line logistics, we bring high-quality trend-setting fashion accessories to our customers at remarkably low price points.

### **POSITION OBJECTIVE**

MGD Brands is looking for an independent key account sales representative. This position will have a proven record of success in fashion jewelry sales.

MGD Brands currently works with major retailers, better national specialty and mass stores.

### **REQUIRED KNOWLEDGE, SKILLS, AND ABILITIES**

- Minimum of seven years sales experience in fashion jewelry
- Highly motivated to build, manage, and develop trust based customer relationships
- Strong negotiation skills
- Organized, independent and goal driven
- A desire to become a high achiever